



# ORGANIZATIONS IN ATTENDANCE





# FedRAMP ACCELERATED

March 28, 2016

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# Welcome

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**Denise Turner Roth**  
*Administrator*  
*GSA*

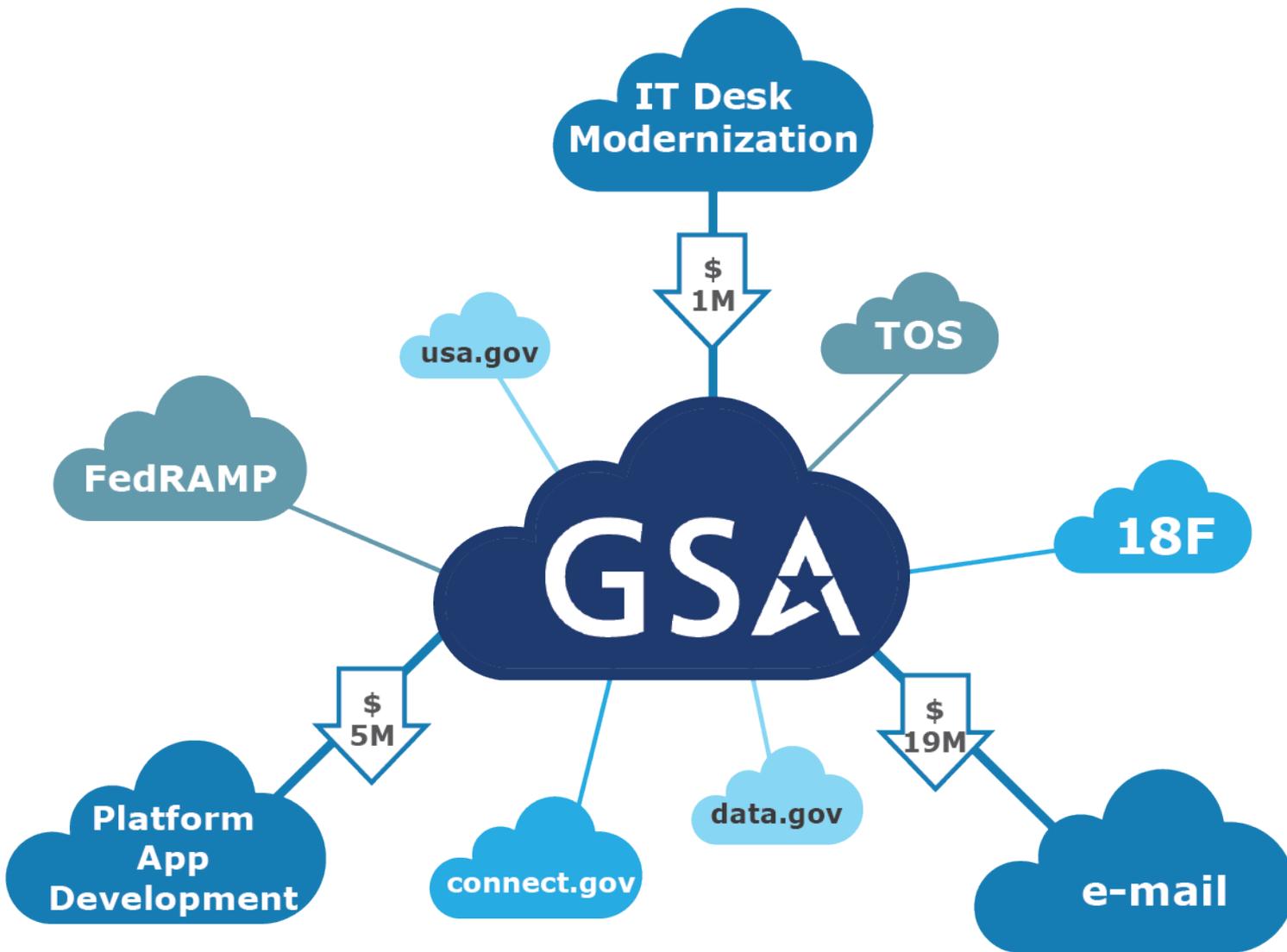


# GSA AND TECHNOLOGY





# GSA CLOUD PIONEERS





# FedRAMP MAKES THE CLOUD POSSIBLE



**24**  
**AGENCIES**

**63**  
**CSPs**

**41**  
**3PAOs**

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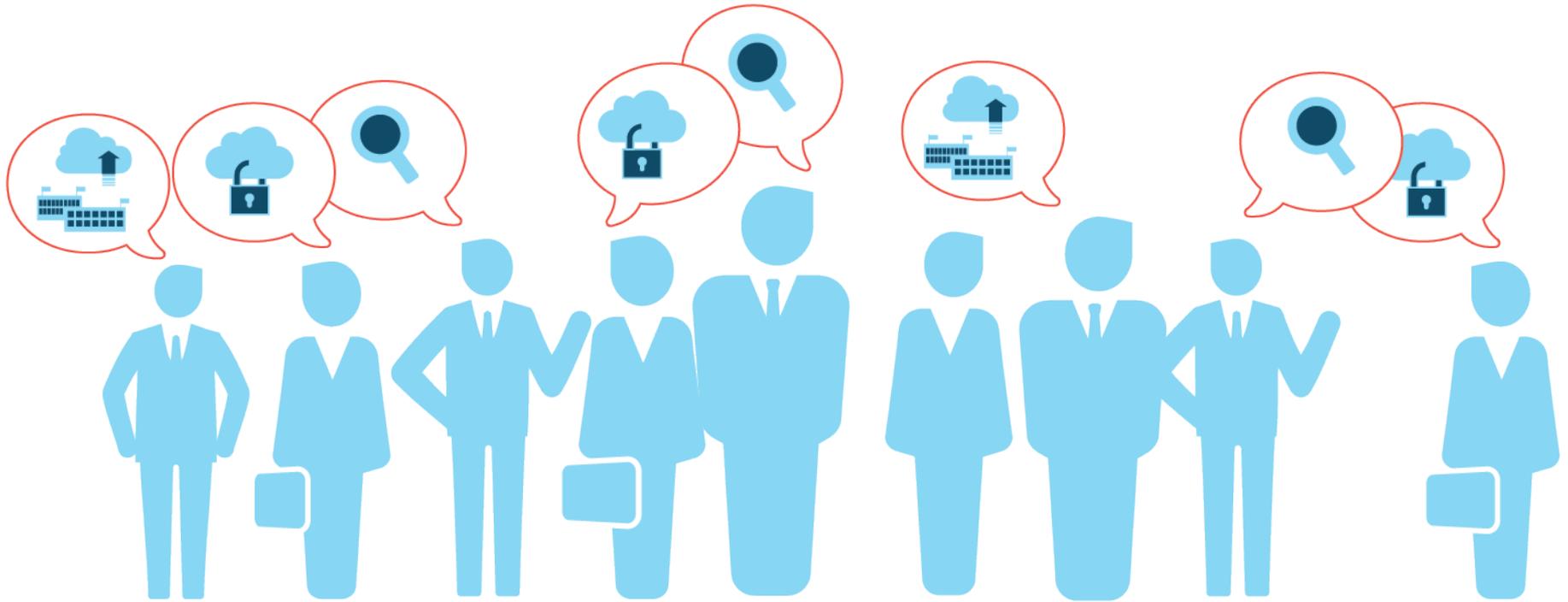
# FedRAMP Landscape

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**Phaedra Chrousos**  
*Associate Administrator*  
*Office of Citizen Services/18F*



# THREE DISTINCT GROUPS OF CUSTOMERS





# THREE DISTINCT GROUPS OF CUSTOMERS



**AGENCIES**





# THREE DISTINCT GROUPS OF CUSTOMERS



**CSPs**





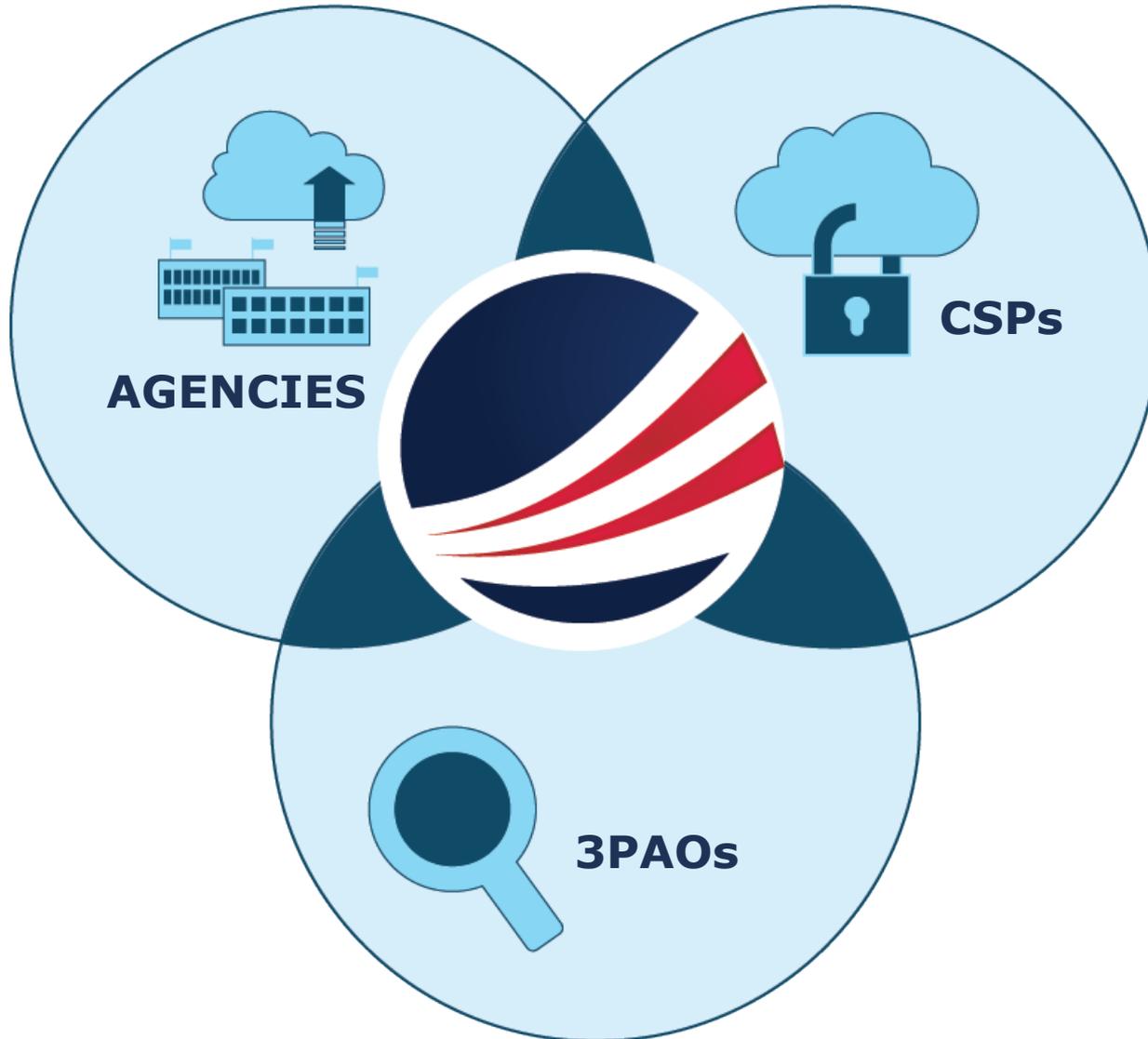
# THREE DISTINCT GROUPS OF CUSTOMERS



**3PAOs**



# FedRAMP ECOSYSTEM



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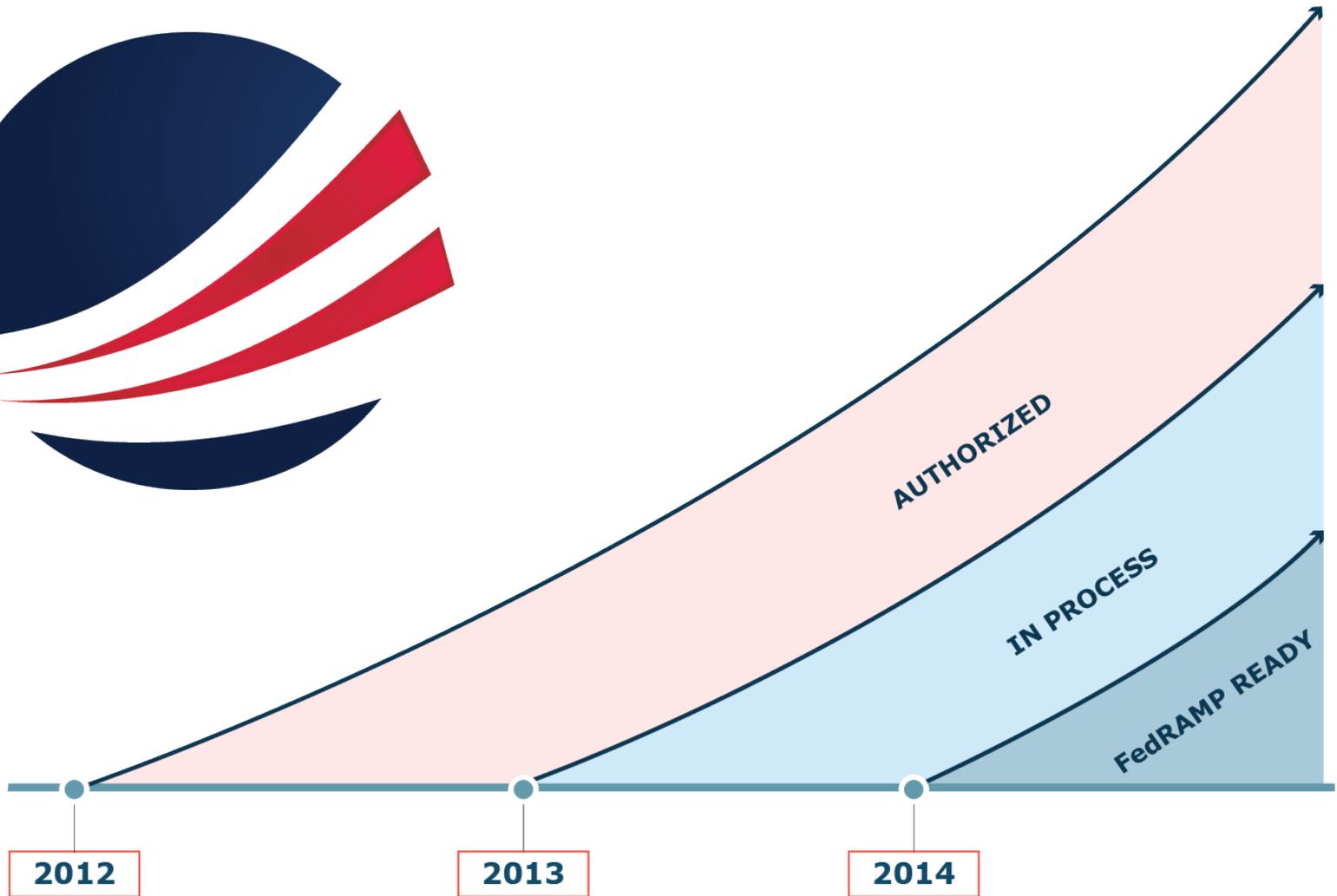
# FedRAMP Marketplace

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**Matt Goodrich**  
*FedRAMP Director*  
*GSA*

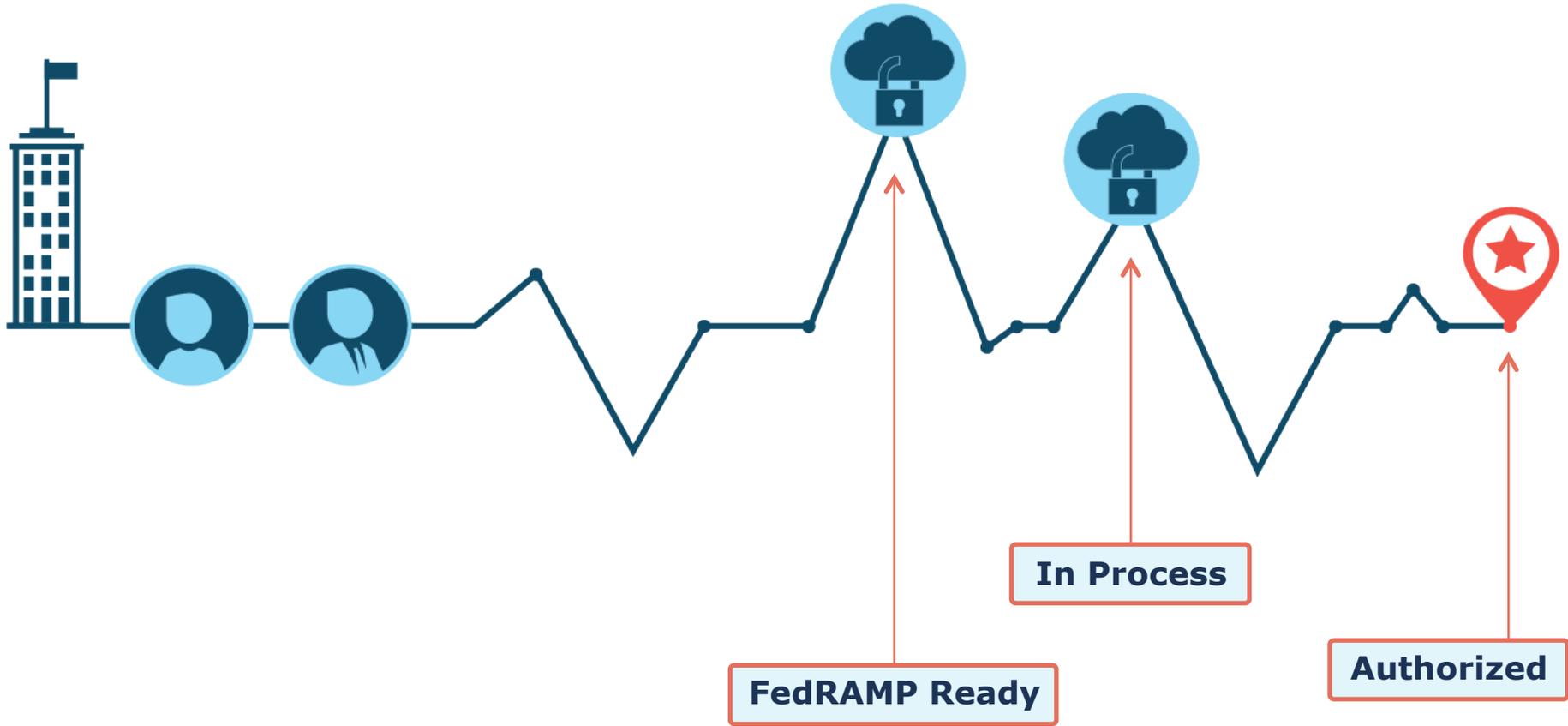


# FedRAMP HAS CREATED MARKETPLACE





# FedRAMP MARKET MAPS TO CUSTOMER JOURNEYS



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# Customer Journeys

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**Ashley Mahan**  
*Agency Evangelist*  
GSA

**Anna-Ruth Beckman**  
*Consultant*  
*The Clearing, Inc.*



# INTERVIEWS AND UNDERSTANDING CUSTOMER JOURNEYS





# AGENCY FEEDBACK



Equal or less risk  
in the systems



Same or higher  
quality of  
deliverables



# CLOUD PROVIDER FEEDBACK



-  Less than **6 MONTHS**
-  Predictability & certainty
-  Proven security



# 3PAO FEEDBACK



Use our expertise



Engage with us earlier in the process



Clarify the requirements





# COMMON THEMES OF FEEDBACK

CSP

AGENCY

Number of Groups Engaged  
**85**



## ALL STAKEHOLDERS SAID THEY WANT:

- Greater certainty of success
- More transparency in the process
- Faster speed to authorization
- Predictability in timeframes for authorizations

JAB

3PAO

OMB



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# FedRAMP Redesign

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**Matt Goodrich**  
*FedRAMP Director*  
*GSA*



# RE-DESIGN HOW WE DO AUTHORIZATIONS

## Agreement on Four Goals by JAB CIOs and OMB



- Faster time to authorizations



- Equal or less risk in the systems



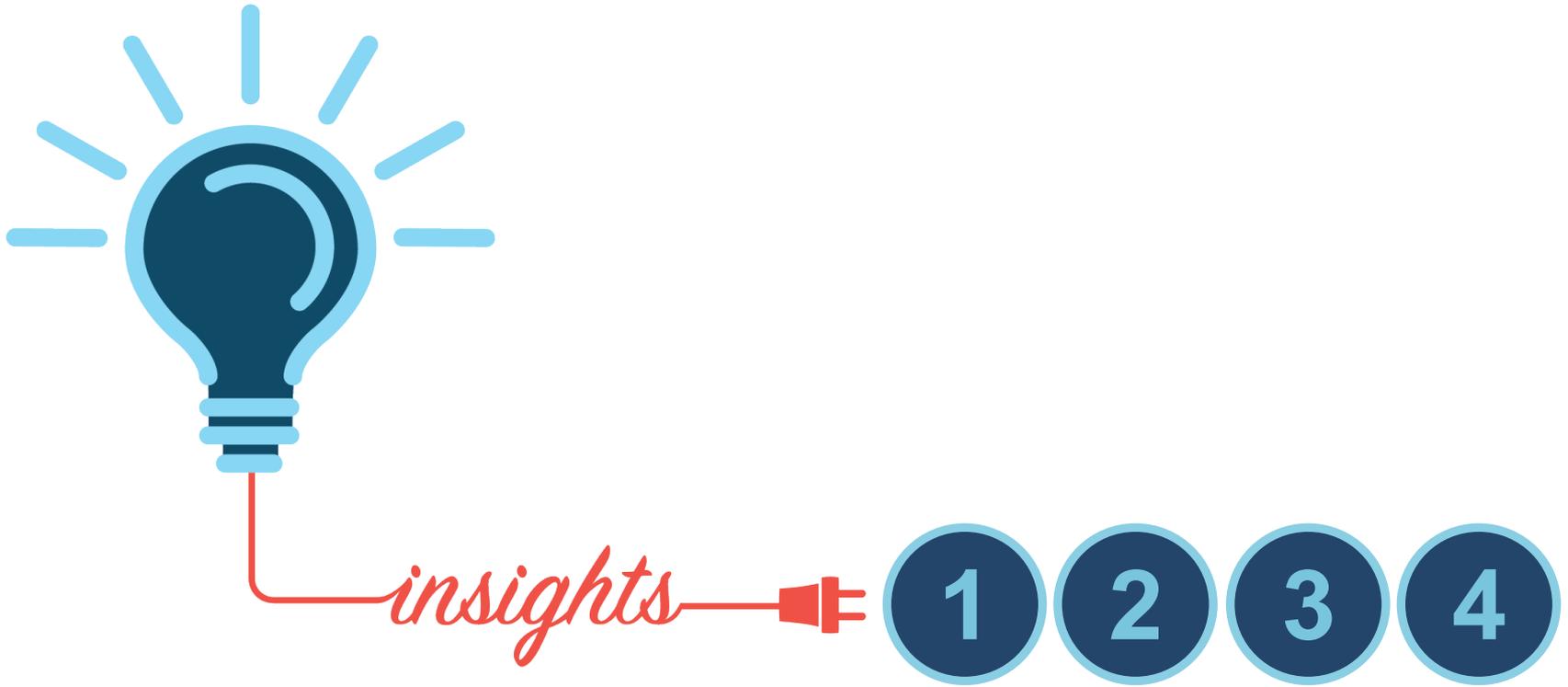
- Same or higher quality of deliverables

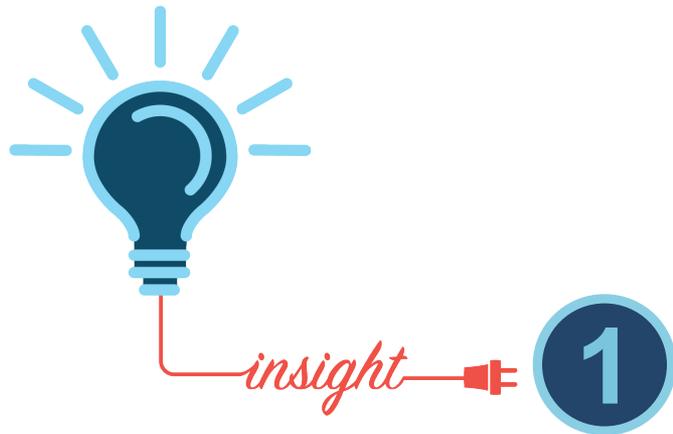


- Confidence that we are working with capable and impactful CSPs



# INSIGHTS





800-37 was designed for **building systems,**

**NOT**  
**existing systems.**



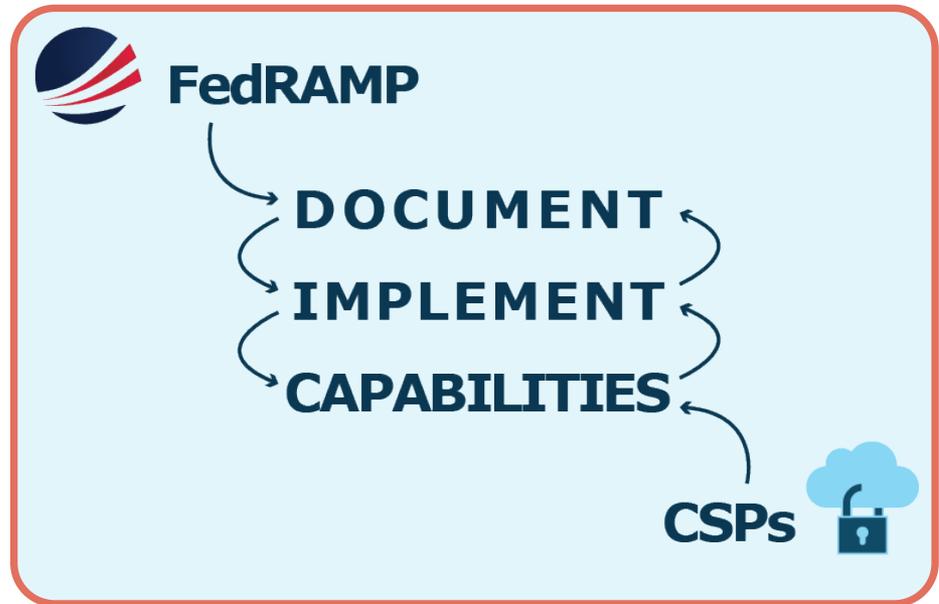
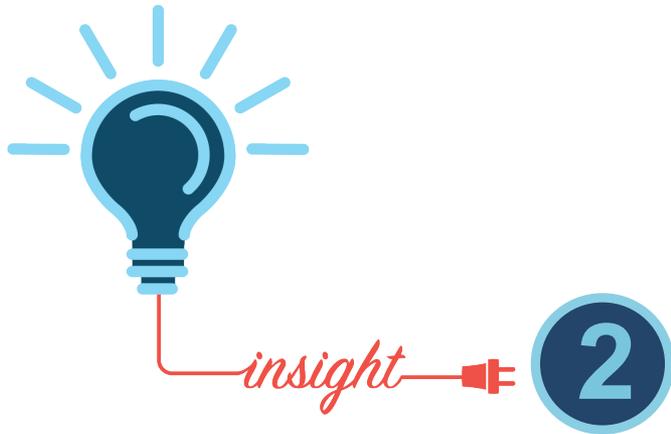
# INSIGHTS

800-37 was designed for **building systems,**  
**NOT**  
**existing systems.**



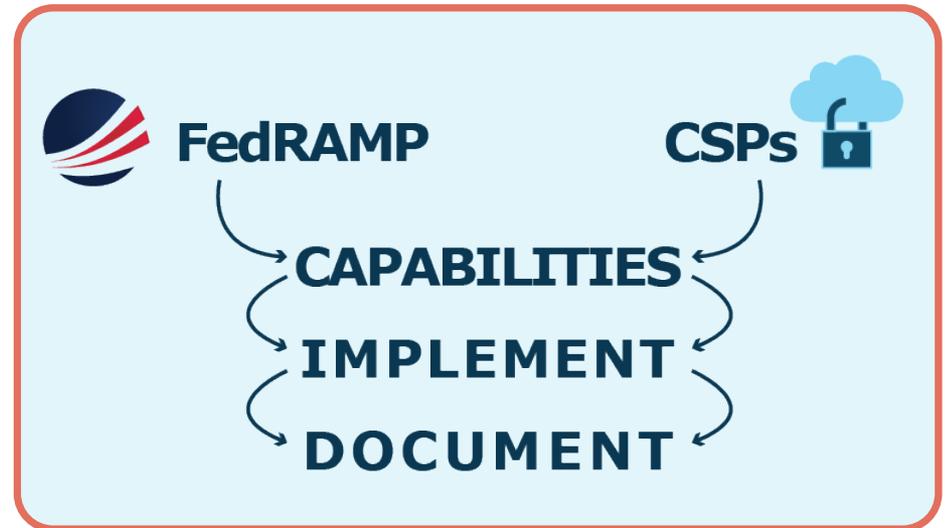
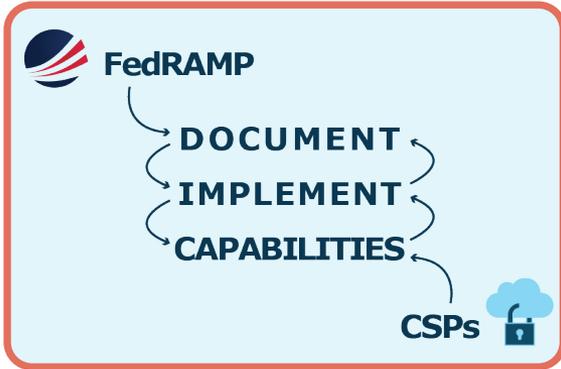
**We can do something**  
**NEW**





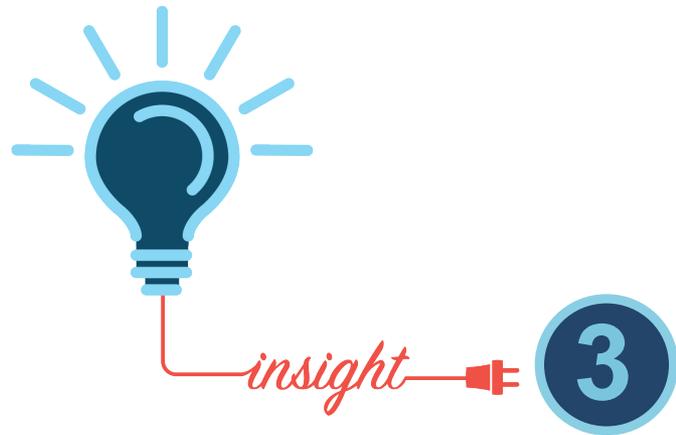


# INSIGHTS



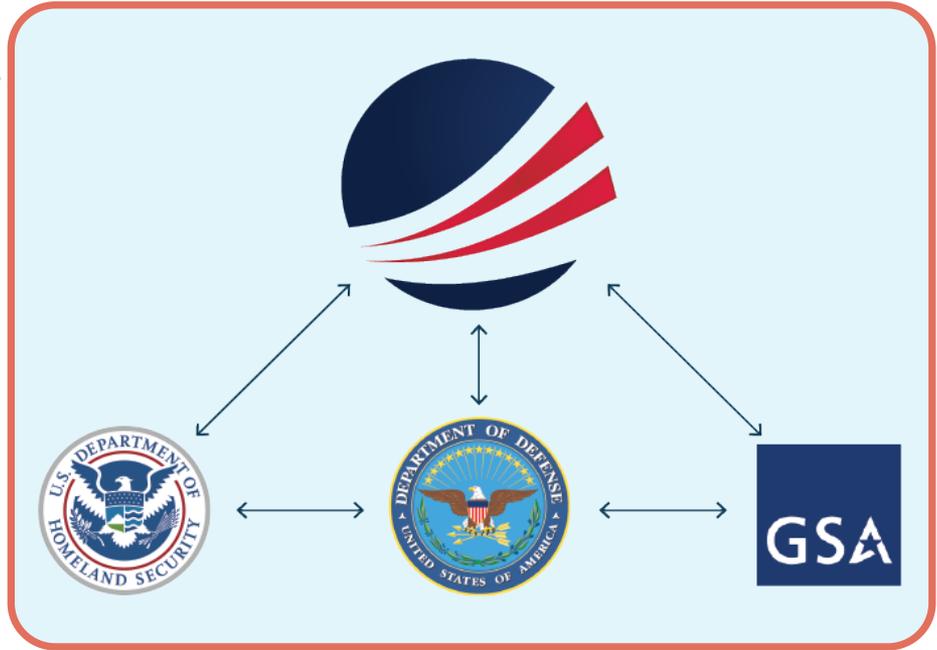


# INSIGHTS

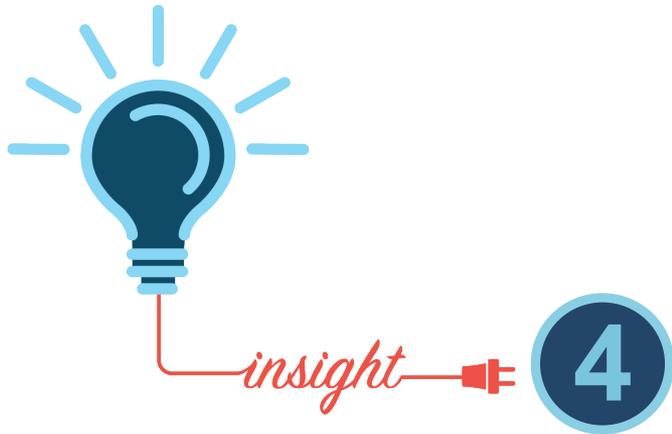




# INSIGHTS



*insight*  



**Technical writing  
is hard.**





# INSIGHTS

**Technical writing is hard.**



**Focus should be on capabilities.**



*insight*



**4**

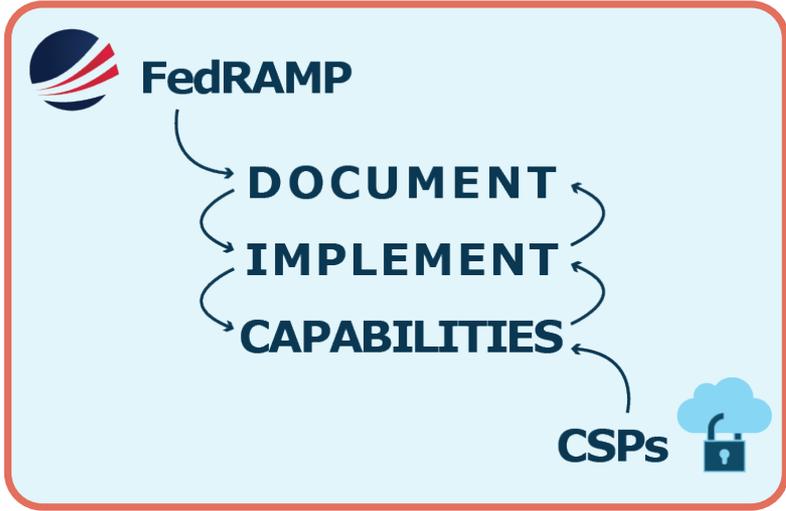


# INSIGHTS

1

800-37 was designed for **building systems,**  
**NOT**  
**existing systems.**

2



3



4

Technical writing is hard.

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**Break**

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# The New Process

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**Matt Goodrich**  
*FedRAMP Director*  
GSA

**Claudio Belloli**  
*FedRAMP PM for Cyber*  
GSA



## CSPs TESTING THE NEW PROCESS

**UNISYS**

**James  
Leake**

 **Microsoft**

**Matt  
Rathbun**

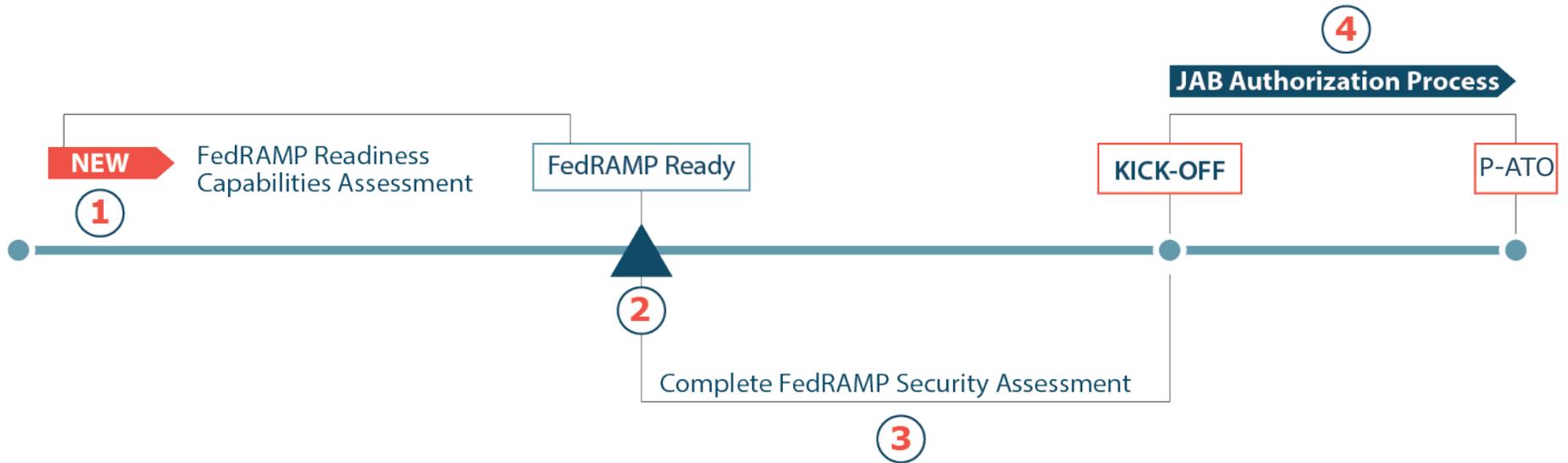
 **CLOUD.GOV**

**Bret  
Mogilefsky**



# PROCESS OVERVIEW

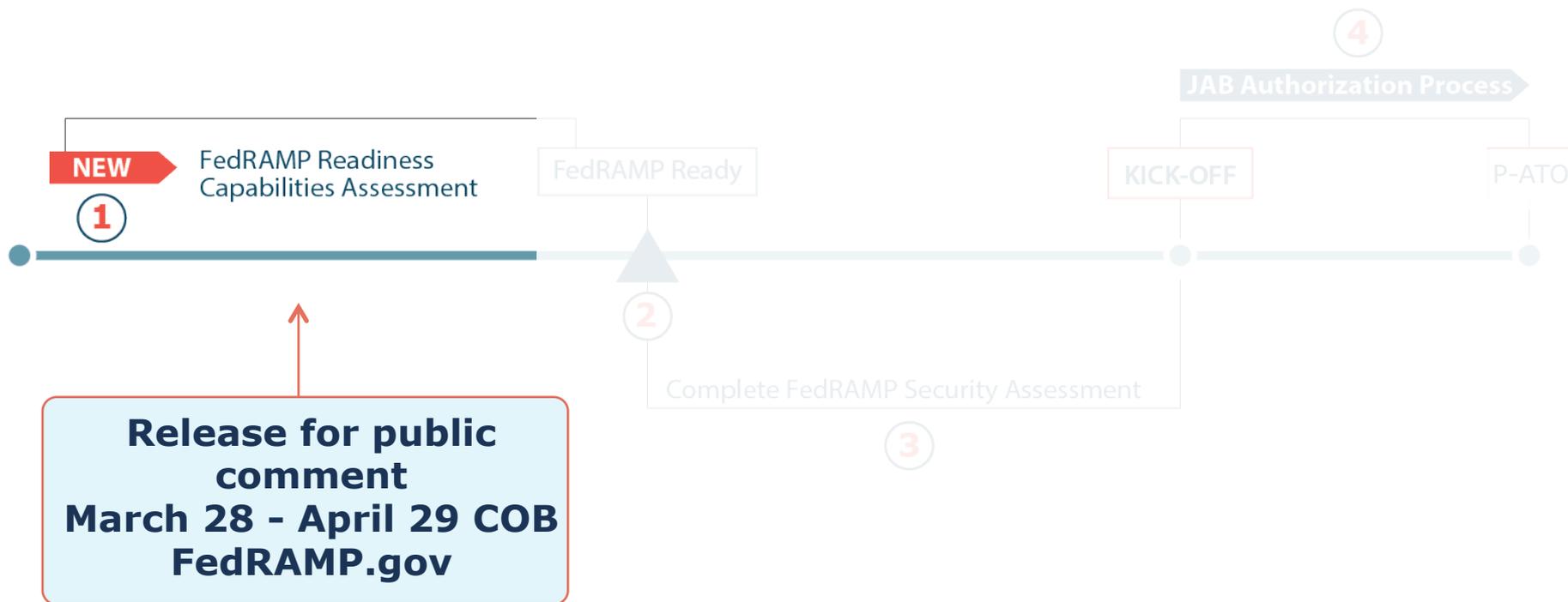
## FedRAMP ACCELERATED





# WHAT'S NEW: READINESS CAPABILITIES ASSESSMENT

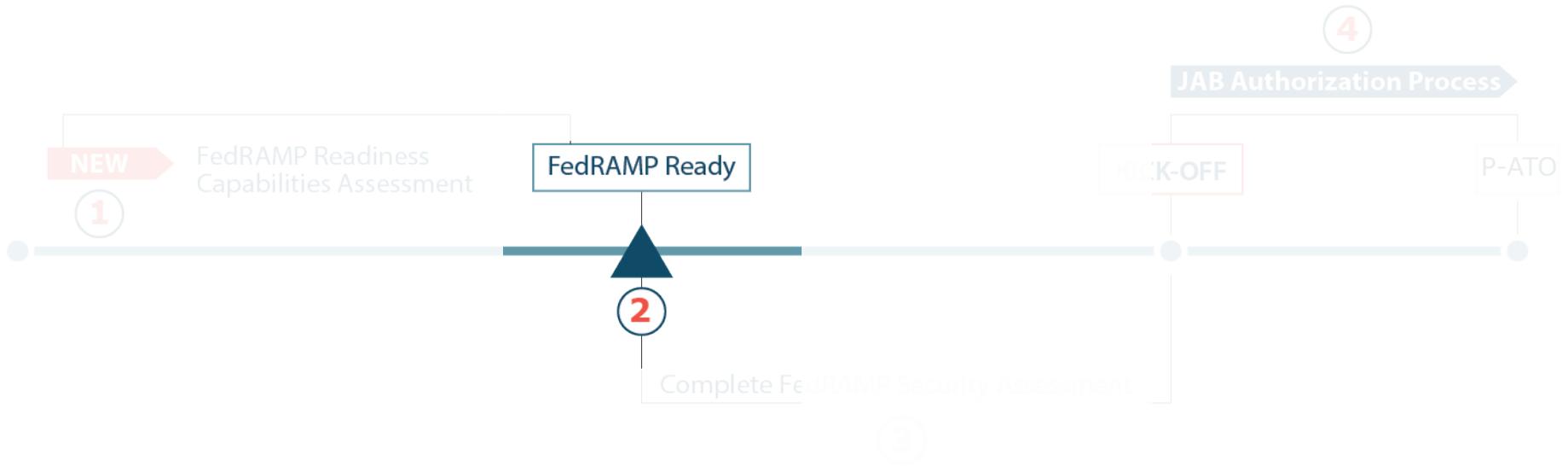
## FedRAMP ACCELERATED





# FedRAMP READY

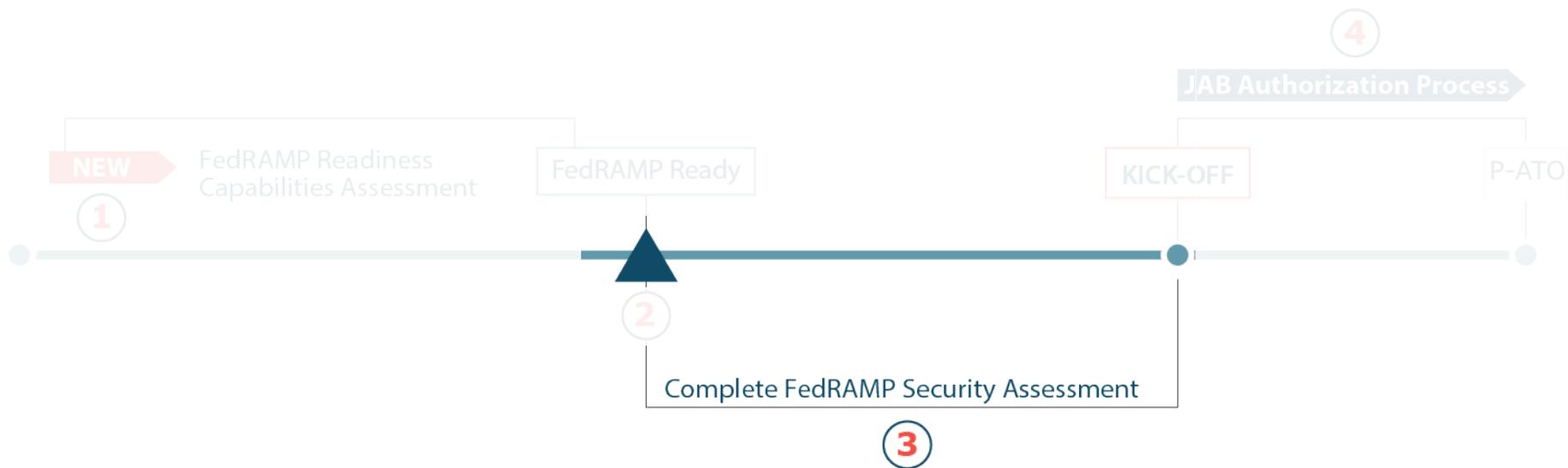
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# WHAT'S NEW: FULL 800-83 TESTING BEFORE KICK-OFF

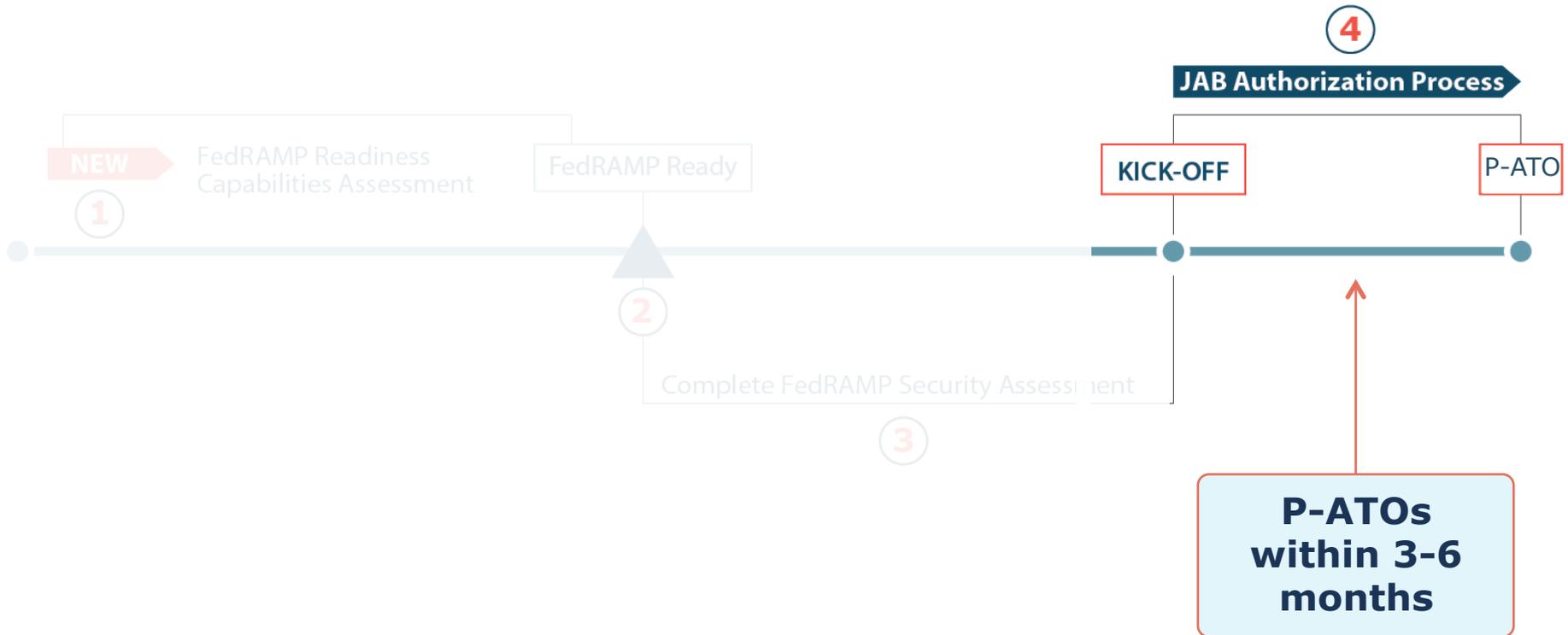
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# WHAT'S NEW: FASTER TIME TO AUTHORIZATION

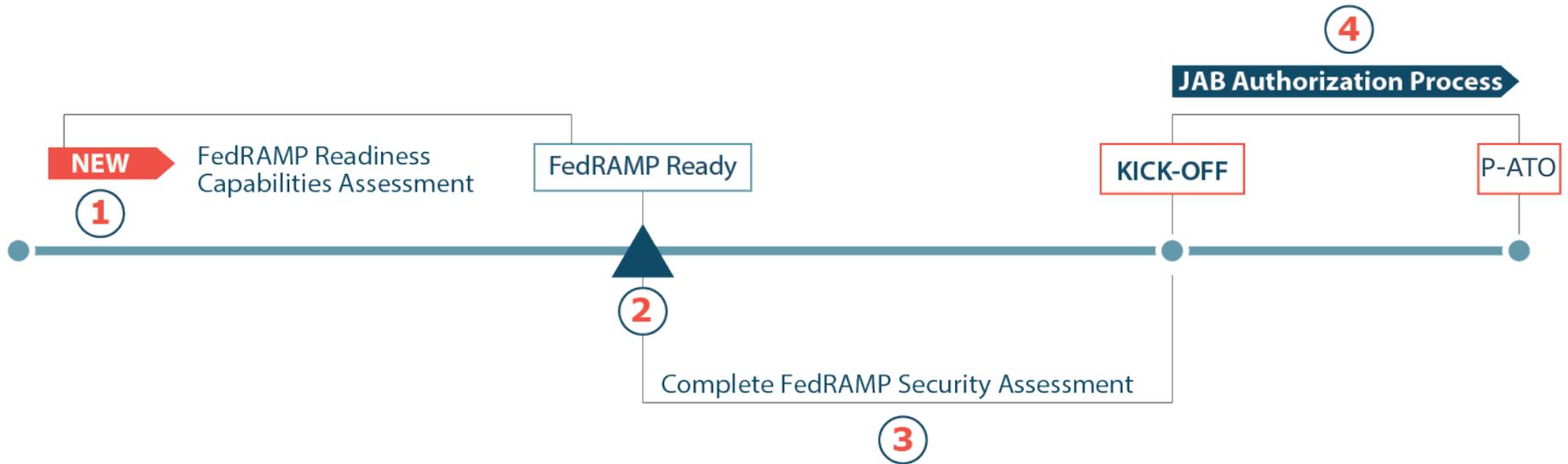
## FedRAMP ACCELERATED





# PROCESS SUMMARY

## FedRAMP ACCELERATED



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**Questions?**

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# FedRAMP ACT/IAC PARTNERSHIP

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**Matt Goodrich and Stacy Cleveland**





# Upcoming Events

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## April

High Baseline Review

## May

JAB Prioritization

## June

Industry Day

## July

Agency Day

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## This Afternoon

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### **LUNCH** (12:00p - 1:00p)

12:00p - 1:00p

Lunch on your own

12:00 - 12:30

**ACT-IAC Cloud Community** of Interest Meeting (at GSA) for those interested in participating and joining

### **AFTERNOON BREAKOUTS** (1:00p - 5:00p)

1:00p - 5:00p

Individual Agency Meetings with FedRAMP's Agency Evangelist, Ashley Mahan

1:00p - 2:00p

**Deep Dive** of FedRAMP Redesign Elements with FedRAMP Director Matt Goodrich and Cyber PM Claudio Belloli

**2:30 - 5:00p**

**Individual Meetings** with FedRAMP PMO Leadership

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