



# **FedRAMP Business Case**

**VERSION 2.0**

November 21, 2016



## 1. Cloud Service Provider (CSP) And Cloud Service Offering (CSO) Information

1.1 System Name:

1.2 CSP Website:

1.3 Small Business?    Yes    No

1.4 Two Points of Contact (Name, Email, and Phone Number):

1.5 Cloud service Model:

SaaS  
IaaS  
PaaS

1.6 Deployment Model:

Public Cloud  
Government Only Cloud  
Fed Government Only Cloud  
DoD Cloud

1.7 FIPS 199 Impact Level:

High  
Moderate  
Low

1.8 Brief description of service provided by system:

1.9 Is the CSO FedRAMP Ready?

No  
Yes

1.10 Is your CSO aligned with OMB Policy/Priorities/Shared Services?

No

Yes. If yes, describe below:



1.11 Prior experience with Federal security authorizations:

CSP has worked with or is currently working with a 3PAO in a “consulting” capacity. If so, which one?

CSP has on-premise versions of the CSP offering with existing FISMA ATOs. If so, please describe and list agency.

CSP has other product offerings owned by the CSP with an ATO. If so, please list.

1.12 Proven Organizational Maturity

CMMI Level 3+

ISO Organizational Certifications

Other proof points:

1.13 Awards and Industry Recognition:

1.14 CSO Certifications:

- |       |            |
|-------|------------|
| SOC2  | DFAR       |
| HIPAA | ISO27001/2 |
| CJIS  | PCI        |
| ITAR  | CSA STAR   |
| Other |            |



## 2.Executive Summary:

*In the space below, describe why the Federal government should use your cloud service offering. Summarize your capabilities and why customers should buy your service.*



### 3. New and Innovative with Demonstrable ROI for Government:

*Describe how the system is new/innovative and demonstrate the ROI it provides for the Government. FedRAMP defines ROI as reducing risk, saving cost, and/or addressing political considerations. This demonstrates that the CSP product meets the mission needs of Government agencies.*



#### 4. Customer Stories:

*Provide customer stories that demonstrate your capabilities and impact. Please also provide a point of contact (name, e-mail, and phone number) for each customer reference. (Two pages total.)*



#### 4. Customer Stories (Continued):

*Provide customer stories that demonstrate your capabilities and impact. Please also provide a point of contact (name, e-mail, and phone number) for each customer reference. (Two pages total.)*



## 5. Notable Press and Useful Links:

*Provide examples or excerpts of any relevant press about the CSO or links to other media or content the CSP would like to share. (No more than one page.)*





